

General Assembly

Amendment

January Session, 2005

LCO No. 5011

SB0094605011SD0

Offered by:

SEN. COLAPIETRO, 31st Dist. SEN. GUNTHER, 21st Dist.

To: Senate Bill No. **946**

File No. 19 Cal. No. 57

"AN ACT CONCERNING THE SOLICITATION OF CHARITABLE FUNDS ACT."

- Strike everything after the enacting clause and substitute the following in lieu thereof:
- "Section 1. Section 21a-190b of the general statutes is repealed and the following is substituted in lieu thereof (*Effective October 1, 2005*):
- 5 Every charitable organization not exempted by section 21a-190d
- 6 shall register with the department prior to conducting any solicitation
- 7 or prior to having any solicitation conducted on its behalf by others.
- 8 Application for registration shall be made on forms prescribed by the
- 9 department and shall include payment of a fee of [twenty] two
- 10 <u>hundred fifty</u> dollars. Two authorized officers of the organization shall
- sign the registration form and shall certify that the statements therein
- 12 are true and correct to the best of their knowledge. A chapter, branch
- or affiliate in this state of a registered parent organization shall not be
- 14 required to register provided the principal office of the parent

organization is located in this state and provided the parent organization files a consolidated annual report for itself and its chapter, branch or affiliate.

- Sec. 2. Subsection (a) of section 21a-190c of the general statutes is repealed and the following is substituted in lieu thereof (*Effective October 1, 2005*):
- 21 (a) Every charitable organization required to register pursuant to 22 section 21a-190b, as amended by this act, shall annually file with the 23 department a report for its most recently completed fiscal year, which 24 report shall include (1) a financial statement, (2) an itemized list of (A) 25 all funds raised with the assistance of any fund-raising counsel or paid 26 solicitor, or both, and (B) the percentage of such funds that any such 27 fund-raising counsel or paid solicitor retained or was paid, and (3) 28 such other information as the commissioner may require. Such 29 charitable organization shall file such report not more than five 30 months following the close of its fiscal year, which report shall be 31 accompanied by a fee of twenty-five dollars and shall be signed by two 32 authorized officers of the organization, one of whom shall be the chief 33 fiscal officer of the organization. The information contained in such 34 report shall be available to the public. Such officers shall certify that 35 such report is true and correct to the best of their knowledge. The 36 commissioner shall prescribe the form of the report and may prescribe 37 standards for its completion. The commissioner may accept, under 38 such conditions as said commissioner may prescribe, a copy or 39 duplicate original of financial statements, reports or returns filed by 40 the charitable organization with the Internal Revenue Service or 41 another state having requirements similar to the provisions of sections 42 21a-190a to 21a-190*l*, inclusive, as amended by this act.
- Sec. 3. Section 21a-190f of the general statutes is repealed and the following is substituted in lieu thereof (*Effective October 1, 2005*):
- 45 (a) No person shall act as a paid solicitor unless [he] <u>such person</u> has 46 first registered with the department. Applications for registration and

for the renewal of a registration shall be in writing, under oath, in the form prescribed by the department and shall be accompanied by a fee in the amount of one [hundred twenty] thousand dollars. The application shall contain such information as the department shall require. Each registration shall be valid for one year and may be renewed for additional one-year periods.

- (b) An applicant for registration or for a renewal of registration as a paid solicitor shall, at the time of making such application, file with and have approved by the department a bond, in which the applicant shall be the principal obligor in the sum of twenty thousand dollars, with one or more responsible sureties whose liability in the aggregate as such sureties shall be no less than such sum. The paid solicitor shall maintain the bond in effect as long as the registration is in effect. The bond shall run to the state and to any person who may have a cause of action against the principal obligor of the bond for any liabilities resulting from the obligor's conduct of any activities subject to sections 21a-190a to 21a-190l, inclusive, as amended by this act, or arising out of a violation of said sections or any regulation adopted pursuant to said sections.
- (c) No less than twenty days prior to the commencement of each solicitation campaign, a paid solicitor shall file with the department a copy of the contract described in subsection (d) of this section. [and shall] Immediately prior to the start of the solicitation event or campaign that is the subject of such contract, the department shall place an advertisement in a newspaper having a substantial circulation in the town or towns in which the solicitation event or campaign is to occur. Such advertisement shall describe the terms of the contract between the paid solicitor and the charitable organization and shall include the percentage of the raised funds to be retained by the paid solicitor. The cost of such advertisement shall be paid to the department by the paid solicitor in the form of a fee at the time such contract is filed with the department. The paid solicitor shall also file a completed solicitation notice on forms prescribed by the department. A solicitation notice shall be in writing and under oath, and shall

include a description of the solicitation event or campaign, the location and telephone number from which the solicitation is to be conducted, the names and residence addresses of all employees, agents or other persons however styled who are to solicit during such campaign and the account number and location of all bank accounts where receipts from such campaign are to be deposited. Copies of campaign solicitation literature, including the text of any solicitation to be made orally, shall be attached to the solicitation notice. The charitable organization on whose behalf the paid solicitor is acting shall certify that the solicitation notice and accompanying material are true and complete.

- (d) A contract between a paid solicitor and a charitable organization shall be in writing, shall clearly state the respective obligations of the paid solicitor and the charitable organization and shall state the minimum amount [which] that the charitable organization shall receive as a result of the solicitation campaign, which minimum amount shall be stated as a percentage of the gross revenue. Such minimum amount shall not include any amount [which] that the charitable organization is to pay as expenses of the solicitation campaign.
- (e) A paid solicitor shall, prior to orally requesting a contribution, and at the same time at which a written request for a contribution is made, clearly and conspicuously disclose at the point of solicitation [his] <u>such solicitor's</u> name as on file with the department, the fact that [he] <u>such solicitor</u> is a paid solicitor and the percentage of the gross revenue which the charitable organization shall receive as identified in subsection (d) of this section.
- (f) A paid solicitor shall, in the case of a solicitation campaign conducted orally, whether by telephone or otherwise, send a written confirmation to each person who has pledged to contribute, no more than five days after such person has been solicited, which confirmation shall include a clear and conspicuous disclosure of the information required by subsection (e) of this section.

(g) A paid solicitor shall not represent that any part of the contributions received will be given or donated to any charitable organization unless such organization has consented in writing to the use of its name, prior to the solicitation. Such written consent, if given, shall be signed by two authorized officers, directors or trustees of the charitable organization.

- (h) No paid solicitor [shall] <u>may</u> represent that tickets to an event are to be donated for use by another, unless the paid solicitor has first obtained a commitment, in writing, from a charitable organization stating that it will accept donated tickets and specifying the number of tickets which it is willing to accept and provided no more contributions for donated tickets shall be solicited than the number of ticket commitments received from the charitable organization.
- (i) A paid solicitor shall require any person [he] <u>such solicitor</u> directly or indirectly employs, procures or engages to solicit to comply with the provisions of subsections (e) to (h), inclusive, of this section.
- (j) A paid solicitor shall file a financial report for the campaign with the department no more than ninety days after a solicitation campaign has been completed, and on the anniversary of the commencement of any solicitation campaign which lasts more than one year. The financial report shall include gross revenue and an itemization of all expenditures incurred. The report shall be completed on a form prescribed by the department. An authorized official of the paid solicitor and two authorized officials of the charitable organization shall sign such report and they shall certify, under oath, that such report is true and complete to the best of their knowledge.
- (k) A paid solicitor shall maintain during each solicitation campaign and for not less than three years after the completion of each such campaign the following records, which shall be available to the department for inspection upon request: (1) The name and address of each contributor and the date and amount of the contribution, provided the department shall not disclose this information except to

the extent necessary for investigative or law enforcement purposes; (2) the name and residence of each employee, agent or other person involved in the solicitation; and (3) records of all income received and expenses incurred in the course of the solicitation campaign.

- (l) If a paid solicitor sells tickets to an event and represents that tickets will be donated for use by another, the paid solicitor shall maintain, for not less than three years after the completion of such event, the following records, which shall be available to the department for inspection upon request: (1) The name and address of contributors donating tickets and the number of tickets donated by each contributor; and (2) the name and address of all organizations receiving donated tickets for use by others, including the number of tickets received by each organization.
- (m) All funds collected by the paid solicitor shall be deposited in a bank account. The bank account shall be in the name of the charitable organization with whom the paid solicitor has contracted and the charitable organization shall have sole or joint control of the account.
- (n) Any material change in any information filed with the department pursuant to this section shall be reported in writing by the paid solicitor to the department not more than seven days after such change occurs.
- (o) No person may act as a paid solicitor if such person, any officer or director thereof, any person with a controlling interest therein, or any person the paid solicitor employs, engages or procures to solicit for compensation, has been convicted by a court of any state or the United States of any felony, or of any misdemeanor involving dishonesty or arising from the conduct of a solicitation for a charitable organization or purpose. Any denial, suspension or revocation of the registration of a paid solicitor based on a violation of this subsection shall be made in accordance with the provisions of section 46a-80.
- Sec. 4. Section 21a-190k of the general statutes is repealed and the following is substituted in lieu thereof (*Effective October 1, 2005*):

The commissioner may adopt regulations, in accordance with the provisions of chapter 54, in order to carry out <u>and enforce</u> the provisions of sections 21a-190a to 21a-190l, inclusive, as amended by this act."

This act shall take effect as follows and shall amend the following sections:		
Section 1	October 1, 2005	21a-190b
Sec. 2	October 1, 2005	21a-190c(a)
Sec. 3	October 1, 2005	21a-190f
Sec. 4	October 1, 2005	21a-190k

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